TE 200  Introduction to Innovation  credit: 1 hours.
Same as ENG 200. See ENG 200.

<table>
<thead>
<tr>
<th>CRN</th>
<th>Type</th>
<th>Section</th>
<th>Time</th>
<th>Days</th>
<th>Location</th>
<th>Instructor</th>
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<tr>
<td>63097</td>
<td>Lecture-Discussion</td>
<td>A1</td>
<td>05:00 PM - 05:50 PM</td>
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<td>ARR - Illinois Street Residence Lng</td>
<td>Singh, R</td>
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</table>

Restricted to Innovations LLC students.

TE 250  From Idea to Enterprise  credit: 2 hours.
Same as ENG 250. See ENG 250.

<table>
<thead>
<tr>
<th>CRN</th>
<th>Type</th>
<th>Section</th>
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<tr>
<td>66578</td>
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<td>W</td>
<td>305 - Materials Science &amp; Eng Bld</td>
<td>Sorkin, H</td>
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</table>

High Tech Ventures: From Idea to Enterprise: This class examines the fundamentals of technology entrepreneurship and addresses critical areas of the entrepreneurship process such as: Creating a successful startup and transforming it into a sustainable business; validating an idea and taking it to market; evaluation of new ideas; forming high performance teams; and financing a technology-based startup. This class combines field trips to local startups and businesses as well as the University Research Park and EnterpriseWorks incubator, in-depth case studies, and a hands-on class project.

TE 298  Special Topics I  credit: 1 TO 3 hours.
Subject offerings of innovation, creativity, technology and entrepreneurship intended to augment the existing curriculum. See class schedule or departmental course information for topics and prerequisites. May be repeated in the same or separate terms if topics vary.

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<thead>
<tr>
<th>CRN</th>
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<tr>
<td>66605</td>
<td>Lecture-Discussion</td>
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<td>01:00 PM - 01:50 PM</td>
<td>R</td>
<td>2320 - Digital Computer Laboratory</td>
<td>Litchfield, J</td>
</tr>
</tbody>
</table>

Credit Hours: 1 hours
Intro Innov, Ldrshp, Eng Entrp
Introductory course, open to all majors, no prerequisites. Students will learn about innovation, identify key attributes of innovation leadership, and practice innovation leadership personally and professionally. Students will identify opportunities and work in teams to address them, practicing leadership and followership and honing their written and verbal presentation skills. Students also complete a personal plan for continuing to develop their innovation leadership skills. Meets in 2320 DCL.

<table>
<thead>
<tr>
<th>CRN</th>
<th>Type</th>
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<th>Time</th>
<th>Days</th>
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<tr>
<td>66675</td>
<td>Lecture-Discussion</td>
<td>CLD</td>
<td>05:00 PM - 06:20 PM</td>
<td>TR</td>
<td>306 - Flagg Hall</td>
<td>Weightman, D</td>
</tr>
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</table>
User-Oriented Collaborative Design: Students develop detailed concepts and models of authentic new products and services. Our focus is on user-oriented, collaborative approaches to design and seeking holistic solutions integrating user and functional perspectives. We emphasize the importance of process and the development of strategies. Students observe and engage people to develop a deep understanding of their values and the patterns of their lives. They work collaboratively in a studio environment to create a shared understanding of the people they design for (and with) and the product ideas they develop. Topics covered include design thinking, ethnographic methods, concept development and interaction design. This course offers an intensive design and team work experience, focused on understanding customer needs.

67231 | Lecture-Discussion | DDD | 01:00 PM - 01:50 PM | MW | 144 - Loomis Laboratory | Patterson, W

Credit Hours: 1 hours  Decoding Dr. Dre  Meets 19-Sep-16 - 07-Dec-16.  What was Dr. Dre and Jimmy Iovine's vision for building BEATS? What were the cultural, engineering, and entrepreneurial influences that ultimately shaped their business philosophies and product development strategies? How can creativity and culture be used to build an entrepreneurial venture? These are some of the questions that the course answers as well as uncovering the algorithms used to garner success.

TE 333  Creativity, Innovation, Vision  credit: 4 hours.
Same as ENG 333. See ENG 333.

<table>
<thead>
<tr>
<th>CRN</th>
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<tr>
<td>66680</td>
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<tr>
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<td></td>
<td></td>
<td>Litchfield, J</td>
</tr>
</tbody>
</table>

Credit Hours: 4 hours  This course is offered in a hybrid format, with online instruction plus face-to-face instruction plus face-to-face meetings. Meeting days and times will be arranged at the first class session (see NOTE below). NOTE: You must attend a one-time introductory, first class session Tuesday, August 23, 7-10PM in 2320 DCL. Subsequent class sessions will be arranged to accommodate your schedule. Open to all majors, campus wide.

<table>
<thead>
<tr>
<th>CRN</th>
<th>Type</th>
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<th>Time</th>
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<th>Instructor</th>
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<td>66676</td>
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<td>C2</td>
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<td>2320 - Digital Computer Laboratory</td>
<td>Jahnke, K</td>
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<tr>
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<td></td>
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<td></td>
<td>Litchfield, J</td>
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</tbody>
</table>

Credit Hours: 4 hours  Topic: Creativity, Innovation and Vision. Enhancement of personal creativity via exploration of the nature of creativity, how creativity works, and how to envision what others may not. Practice of techniques and processes to enhance personal and group creativity and to nurture a creative lifestyle. Application to a major term project providing the opportunity to move an idea, product, process, or service from vision to reality. Open to all majors, campus wide. Meets in 2320 DCL.

TE 360  Lectures in Engineering Entrepreneurship  credit: 1 hours.
Same as ENG 360. See ENG 360.

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<tr>
<th>CRN</th>
<th>Type</th>
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<tr>
<td>53023</td>
<td>Lecture-Discussion</td>
<td>A</td>
<td>05:00 PM - 06:20 PM</td>
<td>R</td>
<td>1404 - Siebel Center for Comp Sci</td>
<td>Singer, A</td>
</tr>
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<td></td>
<td></td>
<td></td>
<td>Taylor, J</td>
</tr>
</tbody>
</table>

Not intended for Graduate - Urbana-Champaign.  Fundamental concepts of entrepreneurship and commercialization of new technology in new and existing businesses. Guest speaker topics vary, but typically include: evaluation of technologies and business ideas in genera; commercializing new
technologies; financing through private and public sources; legal issues; product development; marketing; international business issues.

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<thead>
<tr>
<th>CRN</th>
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</table>

**TE 398  Special Topics II  credit: 1 TO 3 hours.**
Subject offerings of innovation, creativity, technology and entrepreneurship intended to augment the existing curriculum. See class schedule or departmental course information for topics and prerequisites. May be repeated in the same or separate term if topics vary.

<table>
<thead>
<tr>
<th>CRN</th>
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<td>335 - Mechanical Engineering Bldg</td>
<td>Sorkin, H</td>
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</tbody>
</table>

Credit Hours: 2 hours
Bootstrap to VC: Fund Startup
This course will examine a host of ways that aspiring tech entrepreneurs might cobble together enough cash to make their ideas come to life. The course will explore the difference between Equity (ownership), Non-Dilutive (grants) and Strategic (customer) funding sources. The course will follow this chronological progression of an early-stage venture and cover likely funding sources at each stage. In addition, we will cover company valuation, investment terms and potential pitfalls using real-world examples and speakers to illustrate the concepts.

<table>
<thead>
<tr>
<th>CRN</th>
<th>Type</th>
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<th>Time</th>
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<tr>
<td>63883</td>
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<td>04:00 PM - 05:50 PM</td>
<td>T</td>
<td>2015 - Electrical &amp; Computer Eng Bldg</td>
<td>Carney, P Singer, A</td>
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</table>

Credit Hours: 2 hours
Innovation and Eng Design
Not intended for Graduate - Urbana-Champaign.
A course on the engineering process fostering the identification of needs and potential engineering solutions. This course will encapsulate the ideation and problem identification aspects of engineering senior design, and is anticipated to facilitate student innovation. Meets with ECE 398 PSC.

**TE 401  Developing Breakthrough Projects  credit: 1 TO 4 hours.**
Same as ENG 401. See ENG 401.

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<tr>
<th>CRN</th>
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<td>-</td>
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</tr>
</tbody>
</table>

Instructor Approval Required
Project-based exploration with teams of students working together in a large innovation and entrepreneurial context. Encourage development of innovative leadership and entrepreneurial skill sets, including financing, marketing, sales, operations, business plans, and management. More information on the Faculty Entrepreneurial Fellows can be found here: http://tec.illinois.edu/experiences/fellows

**TE 450  Startups: Inc, Fund, Contracts, IP  credit: 3 hours.**
Same as ENG 450. See ENG 450.

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<th>CRN</th>
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<th>Time</th>
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</table>

Restricted to MS: Civil Engr - Online - UIUC, MCS: Computer Sci Online - UIUC, MS: Mechanical Engineering - UIUC, MS: Aerospace Engr-Online/UIUC, NDEG: Grad Nondegree-CE-UIUC, NDEG: Undergrad Nondeg-CE-UIUC, MCS: Computer Sci Online-UIUC, MENG: Mech Engineering Onl-UIUC, or MENG: Bioinstrumentatn Onl-UIUC. Restricted to online non-degree, online MCS, online MSAE, online MSME, and online MSCE students. Center for Innovation in Teaching & Learning (CITL) restrictions and assessments apply, see https://online.illinois.edu. For more details on this course section, please see http://engineering.illinois.edu/online/courses/.

OCE Tuition $1034.00 per Bill Hour, and OCE Fees $50.00 per Bill Hour.

TE 460  **Entrepreneurship for Engineers**  credit: 1 hours.
Same as ENG 460. See ENG 460.

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<thead>
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<td></td>
<td>Taylor, J</td>
</tr>
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</table>

Not intended for Undergrad - Urbana-Champaign.
Fundamental concepts of entrepreneurship and commercialization of new technology in new and existing engineering and high-tech businesses. Guest speaker topics vary, but typically include: evaluation of technologies and business ideas in general; commercializing new technologies; financing through private and public sources; legal issues; product development; marketing; international business issues.

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<tr>
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Restricted to MS: Civil Engr - Online - UIUC, MCS: Computer Sci Online - UIUC, MS: Mechanical Engineering - UIUC, MS: Aerospace Engr-Online/UIUC, NDEG: Grad Nondegree-CE-UIUC, NDEG: Undergrad Nondeg-CE-UIUC, MCS: Computer Sci Online-UIUC, MENG: Mech Engineering Onl-UIUC, or MENG: Bioinstrumentatn Onl-UIUC. Restricted to online non-degree, online MCS, online MSAE, online MSME, and online MSCE students. Center for Innovation in Teaching & Learning (CITL) restrictions and assessments apply, see https://online.illinois.edu. For more details on this course section, please see http://engineering.illinois.edu/online/courses/.

OCE Tuition $1034.00 per Bill Hour, and OCE Fees $50.00 per Bill Hour.

TE 461  **Technology Entrepreneurship**  credit: 3 hours.
Same as ENG 461. See ENG 461.

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<td>403B2 - Engineering Hall</td>
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Credit Hours: 3 hours
Instructor Approval Required
Critical factors affecting technology-based ventures: opportunity assessment; the entrepreneurial process; founders and team building; preparation of a business plan including market research, marketing and sales, finance, and manufacturing considerations. For engineering or applied science majors only. Junior standing required.

TE 466  **High-Tech Venture Marketing**  credit: 2 hours.

Same as ENG 466. See ENG 466.

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<th>CRN</th>
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<td>56791</td>
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<td>05:00 PM - 06:50 PM</td>
<td>T</td>
<td>1310 - Digital Computer Laboratory</td>
<td>Shabbir, M</td>
</tr>
</tbody>
</table>

Credit Hours: 2 hours
Cornerstone marketing concepts for innovators and engineers to enable analysis of products and technologies from a marketing perspective: engineering product development and adoption life cycle; objectives and strategies; marketing management; communication skills; sales process and tactics; special considerations for new high-tech engineering products and innovations.

<table>
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Restricted to online non-degree, online MCS, online MSAE, online MSME, and online MSCE students. Center for Innovation in Teaching & Learning (CITL) restrictions and assessments apply, see https://online.illinois.edu. For more details on this course section, please see http://engineering.illinois.edu/online/courses/.

OCE Tuition $1034.00 per Bill Hour, and OCE Fees $50.00 per Bill Hour.

TE 497  **Independent Study**  credit: 1 TO 4 hours.

Advanced projects related to Technology Entrepreneurship. Approved for S/U grading only. 1 to 4 undergraduate hours. 1 to 4 graduate hours. May be repeated to a maximum of 3 undergraduate hours or 4 graduate hours in the same term if topics vary; may be repeated for an unlimited number of hours in separate terms. Prerequisite: Consent of instructor.

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</table>

Departmental Approval Required

TE 498  **Special Topics III**  credit: 1 TO 4 hours.

Subject offerings of innovation, creativity, technology and entrepreneurship intended to augment the existing curriculum. See class schedule or departmental course information for topics and prerequisites. Additional fees may apply. See Class Schedule. 1 to 4 undergraduate hours. 1 to 4 graduate hours. May be repeated in the same or separate term if topics vary.
Credit Hours: 3 hours
iVenture Seminar/Topics in ENG
Instructor Approval Required
This course is open to members of student ventures admitted to the iVenture Accelerator, an educational accelerator for top student startups at the University of Illinois. This course provides theory and context to enhance experiential learning-by-venturing. Topics include: feasibility analysis, business modeling, industry analysis, competitor analysis, business plans, ethical and legal foundations, corporate forms, building venture teams, accessing financing and funding, marketing for startups, intellectual property protection and commercialization, and planning for growth. Based on the stage of maturity of the participating students and ventures, the course features workshops around key decisions and actions. For example, after spending a week focused on corporate forms and ownership structure, we will have a two-hour incorporation workshop including multiple venture attorneys working with teams to complete the relevant forms with professional assistance.

Credit Hours: 1 hours
Silicon Valley Workshop
Instructor Approval Required
Meets 04-Nov-16 - 07-Dec-16.
Silicon Valley Workshop Travel $300.00 Flat Fee.
Restricted to Innovations LLC students.

Credit Hours: 1 hours
Silicon Valley Workshop
Instructor Approval Required
Meets 04-Nov-16 - 07-Dec-16.
Introduction of entrepreneurial terms, networking skills, lean start-up methods and companies to visit during the Silicon Valley Workshop trip. The trip will expose students to various facets of technology entrepreneurship, innovation, and leadership
Silicon Valley Workshop Travel $600.00 Flat Fee.

TE 565  Technol Innovation & Strategy  credit: 2 hours.
Same as ENG 565. See ENG 565.
TE 566  Finance for Engineering Mgmt  credit: 2 hours.
Same as ENG 566. See ENG 566.

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<th>CRN</th>
<th>Type</th>
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<td>02:00 PM - 03:50 PM</td>
<td>R</td>
<td>119 - Materials Science &amp; Eng Bld</td>
<td>Lilly, B</td>
</tr>
</tbody>
</table>

Not intended for Undergrad - Urbana-Champaign.
Cornerstone financial concepts for engineering management to enable analysis of engineering projects from a financial perspective: income statements; the balance sheet; cash flow statements; corporate organization; the time value of money; net present value; discounted cash flow analysis; portfolio theory.

<table>
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<tr>
<th>CRN</th>
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<th>Section</th>
<th>Time</th>
<th>Days</th>
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Restricted to online grad non-degree, online MSAE, online MSME, online MSCEE and online MCS students. Center for Innovation in Teaching & Learning (CITL) restrictions and assessments apply, see https://online.illinois.edu. For more details on this course section, please see http://engineering.illinois.edu/online/courses/.
OCE Tuition $1034.00 per Bill Hour, and OCE Fees $50.00 per Bill Hour.

TE 567  Venture Funded Startups  credit: 1 hours.
Same as ENG 567. See ENG 567.

<table>
<thead>
<tr>
<th>CRN</th>
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<th>Section</th>
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<th>Days</th>
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<td>54757</td>
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</tbody>
</table>

Restricted to Graduate - Urbana-Champaign.
Concepts, tools, and language used by venture capitalists (VCs). Venture-scale opportunity assessment and articulation; venture capital financing and valuation; deal structure; term sheets; financial plans for startups; customer development and marketing; product iterations; sales execution.

<table>
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<tr>
<th>CRN</th>
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<th>Days</th>
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</table>

Restricted to online grad non-degree, online MSAE, online MSME, online MSCEE and online MCS students. Center for Innovation in Teaching & Learning (CITL) restrictions and assessments apply, see https://online.illinois.edu. For more details on this course section, please see http://engineering.illinois.edu/online/courses/.
OCE Tuition $1034.00 per Bill Hour, and OCE Fees $50.00 per Bill Hour.

TE 598  Special Topics IV  credit: 1 TO 4 hours.
Subject offerings of innovation, creativity, technology and entrepreneurship intended to augment the existing curriculum. See class schedule or departmental course information for topics and prerequisites. May be repeated in the same or separate terms for unlimited graduate hours if topics vary.

<table>
<thead>
<tr>
<th>CRN</th>
<th>Type</th>
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<th>Time</th>
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Credit Hours: 4 hours
Advancing Creativity
Prerequisite: Creativity, Innovation, Vision.

Credit Hours: 4 hours
Creativity, Innovation, Vision
This course is offered in a hybrid format, with online instruction plus face-to-face instruction plus face-to-face meetings. Meeting days and times will be arranged at the first class session (see NOTE below). NOTE: You must attend a one-time introductory, first class session Tuesday, August 23, 7-10PM in 2320 DCL. Subsequent class sessions will be arranged to accommodate your schedule. Open to all majors, campus wide.

Credit Hours: 4 hours
Creativity, Innovation, Vision
Topic: Creativity, Innovation and Vision. Enhancement of personal creativity via exploration of the nature of creativity, how creativity works, and how to envision what others may not. Practice of techniques and processes to enhance personal and group creativity and to nurture a creative lifestyle. Application to a major term project providing the opportunity to move an idea, product, process, or service from vision to reality. Open to all majors, campus wide. Graduate standing or consent of instructor. Meets in 2320 DCL.